# MOHAMMED KANJI

Msc Investment and Risk Finance

Investment Analyst - Digital Innovator - Problem Solver

## CONTACT



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Dubai, U.A.E

## EDUCATION

**Msc Investment & Risk Finance** University of Westminster, London 2017 - 2018

**BA International Business** 

Middlesex University, Dubai 2007 - 2011

# ACCOMPLISHMENT

- Built a financial dashboard for the Barnet Council that conducted comparative analysis across boroughs into available funds across accounts.
- Conducted geographical industry analysis for the expansion of City Optics in East Africa.

#### SKILLS

Microsoft Office

Bloomberg

Amibroker

Matlab

Client Reporting

Networking & Negotiations

Financial Analysis

## CERTIFICATES

Squared by Google

Digital Marketing Issued Nov 2016

### ABOUT ME

Having conceived, launched and expanded 3 successful startups in the last 10 years, I possess exceptional transferable skills in business development, research, negotiations and marketing. My analytical mind has made turning simple ideas into fruition using carefully developed strategies that involve thinking outside the box. Through my varied professional experience, I have developed an unparalleled capacity to find solutions in the face of challenges, think on my feet and leverage my network efficiently. I am currently seeking opportunities that would allow me to leverage these skillsets within larger firms, and to expand my experience of working in financial markets.

KEY SKILLS: Investment Analysis, Client Relationship, Business Development, Market Research, Digital Innovation

#### WORK EXPERIENCE

#### **Investment Analysis**

FAMILY OFFICE | 2017 - Present

Conducted deep dive fundamental and technical analysis on investment opportunities across a range of asset classes. Handled a portfolio with AUM of approximately \$1,500,000, that generated net returns of approximately 10% per annum.

- Built forecasting valuation models.
- Conducted time-series forecasts and pattern based technical analysis.
- Developed clear financial reporting outlining portfolio performance metrics
- Developed and implements risk management strategies
- Exposure to Fixed Income, Equities, Derivatives and Real Estate assets.

#### **Managing Director**

SWAY | 2016 - 2019

Built a digital agency from the ground up that focused on digital transformation for companies. This involved UX development, App design and development, SEO and engagement tools. Clients involved companies from the healthcare, infrastructure, fashion and hospitality industries.

- Ran business development strategies for acquiring clients
- Worked on the digital innovation product offerings
- Conducted weekly workshops to guide and inspire staff members
- Grew market share through innovation skillsets.
- Achieved average revenue growth of 25% per annum.

#### Founder & CEO

BLINK BRIDGE | 2013 - 2016

Designed and developed a brand of eyewear inspired by modern geek chic styles. Described by the media as sleek, stylish and unapologetically fashionable. Ran several targeted campaigns and acquired exposure across several media outlets.